



Business Agility & Health 敏捷与健康

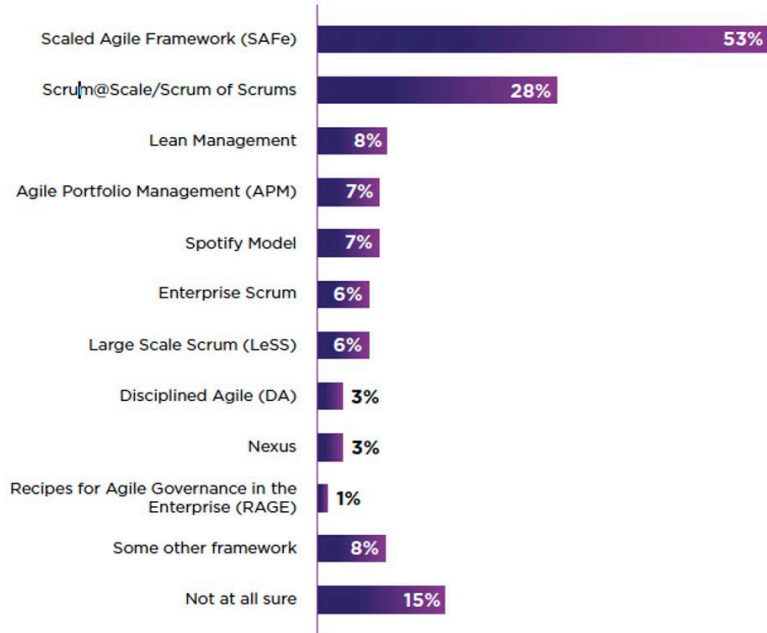
David Fung 冯满亮 (曙亮)
Managing Director -- Greater China



Who is Scaled Agile ?

Who is Scaled Agile ?

SAFe® used more than all other methods combined!

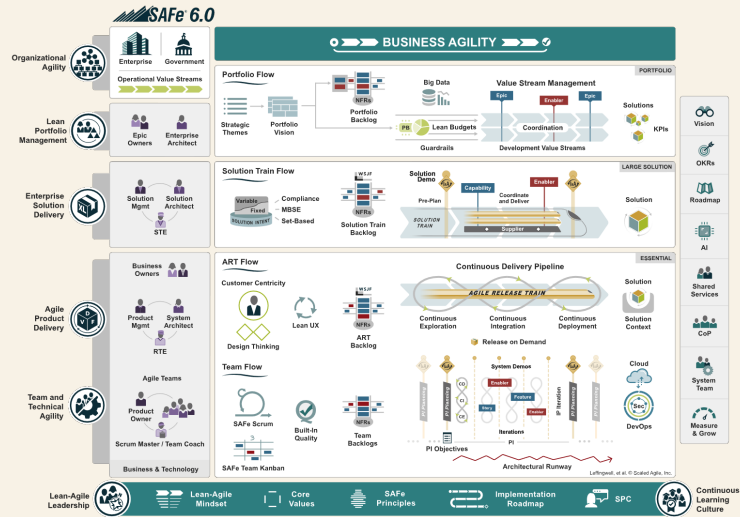


16th State of Agile Report

Agile adoption accelerates across the enterprise



SAFe started as a Framework



SAFe evolved into a System for Business Agility



SAFe® at a Glance

Work Differently. **Build the Future.**

500

Scaled Agile Partners in 50+ countries

20,000

SAFe enterprises across every industry from healthcare to aerospace

1,000,000

SAFe-trained professionals in 110+ countries

PLEDGE

1%

 DO ALL THE GOOD YOU CAN

Scaled Agile stock equity and employee time to Pledge 1% campaign

SAFe is how enterprises build a culture of resiliency to thrive in a changing world by learning and practicing agile ways of working.

Typical Results

50% Faster Time-to-Market

35% Increase in Productivity

50% Improvements in Quality

30% Happier, more Engaged Employees



For Everyone Across the Organization

For C-levels to finance, marketing, IT, and everyone in between, SAFe helps transform your entire enterprise to meet customer expectations now and into the future.

- ✓ EXECUTIVE TEAMS
- ✓ LEADERS OF TEAMS
- ✓ MEMBERS OF TEAMS



SAFe® SUMMIT



Global SAFe events that enable attendees to engage directly with world-class expertise, game-changing knowledge, and each other.



Trusted by the World's Leading Brands

Aircraft / Airlines



Automotive



Energy



Financial Services



Telecom



Government



Technology



Healthcare



Atlassian & Scaled Agile empower Digital Transformation





Major Traps of Business Agility 实施敏捷的误区

个人简历

- 。30年 IT经验, 20多年高层管理
- 。从1996起, 把全球领先的产品, 带到亚洲

Business Agility 的经验

- 。90年初, TQM (Total Quality Mgmt)
- 。90年中, BPR (Business Process Mgmt)
- 。2000年, BPM (Business Process Mgmt)
- 。过去10年, business agility project
Business Owner

ORACLE



Hewlett Packard
Enterprise

opentext™

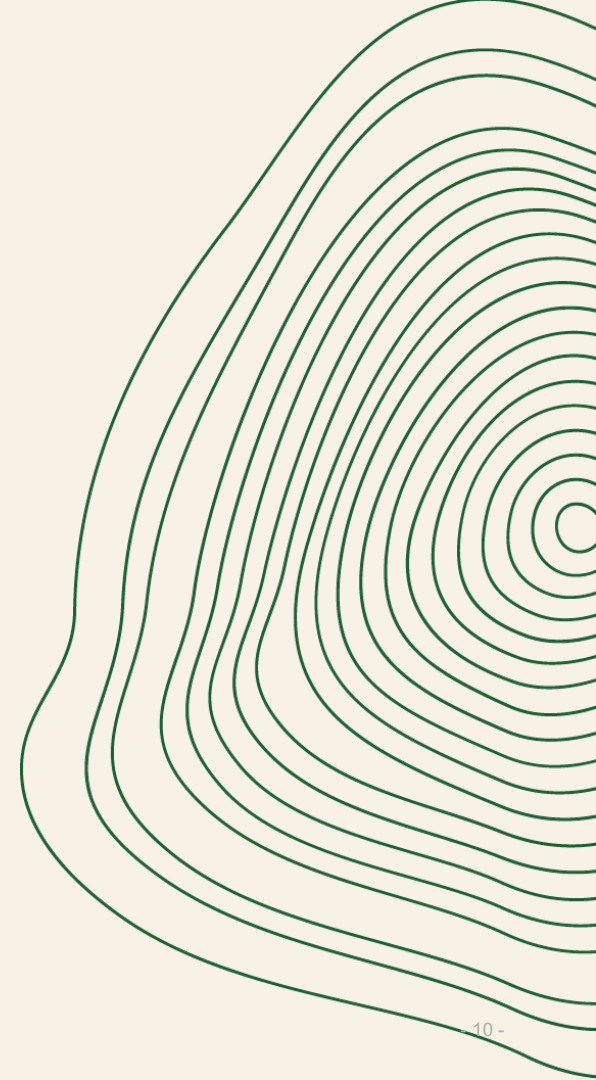
The Information Company

What is in the Mind of C-Level Executive ?

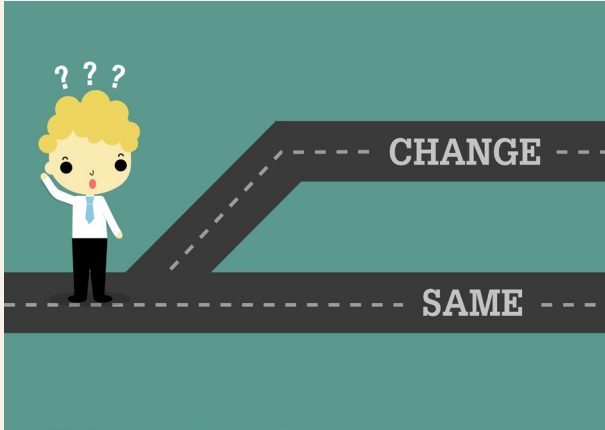
- **Increase Revenue**
- **Improve Margin and Profitability**
- **Efficiency & Effectiveness**
- **Response to Market Needs**
- **Customer Loyalty (Customer Satisfaction, Customer Experience ..etc)**
- **Win over Competition**
- ...

But NOT ?

- **Cut Cost. It is important but NOT most important**
- **Trim down the Team. It is painful**
- **IT Project**



What is the Most Easy Word to Say but Most Difficult Word to Do in an Enterprise ?



And one common problem of most Enterprises is to use the yesterday solution to solve today problems



“A common disease that afflicts management and government administration the world over is the impression that ‘Our problems are different.’ They are different, to be sure, but the principles that will help to improve quality of product and of service are universal in nature.”

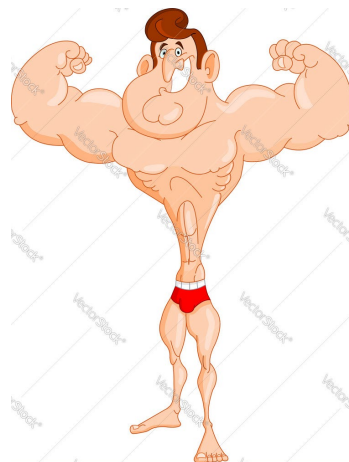
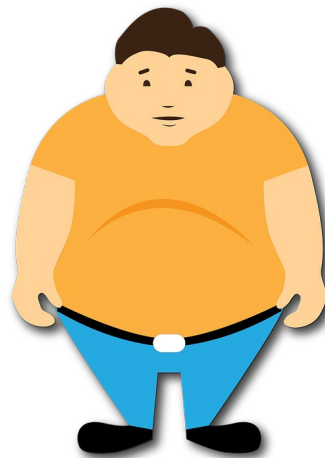
—W. Edwards Deming, *Out of the Crisis*

**SAI, our Partners and
our Customers**
SAI, 和我们的合作伙伴
与大型企业



We have 3 Typical Kind of Customers

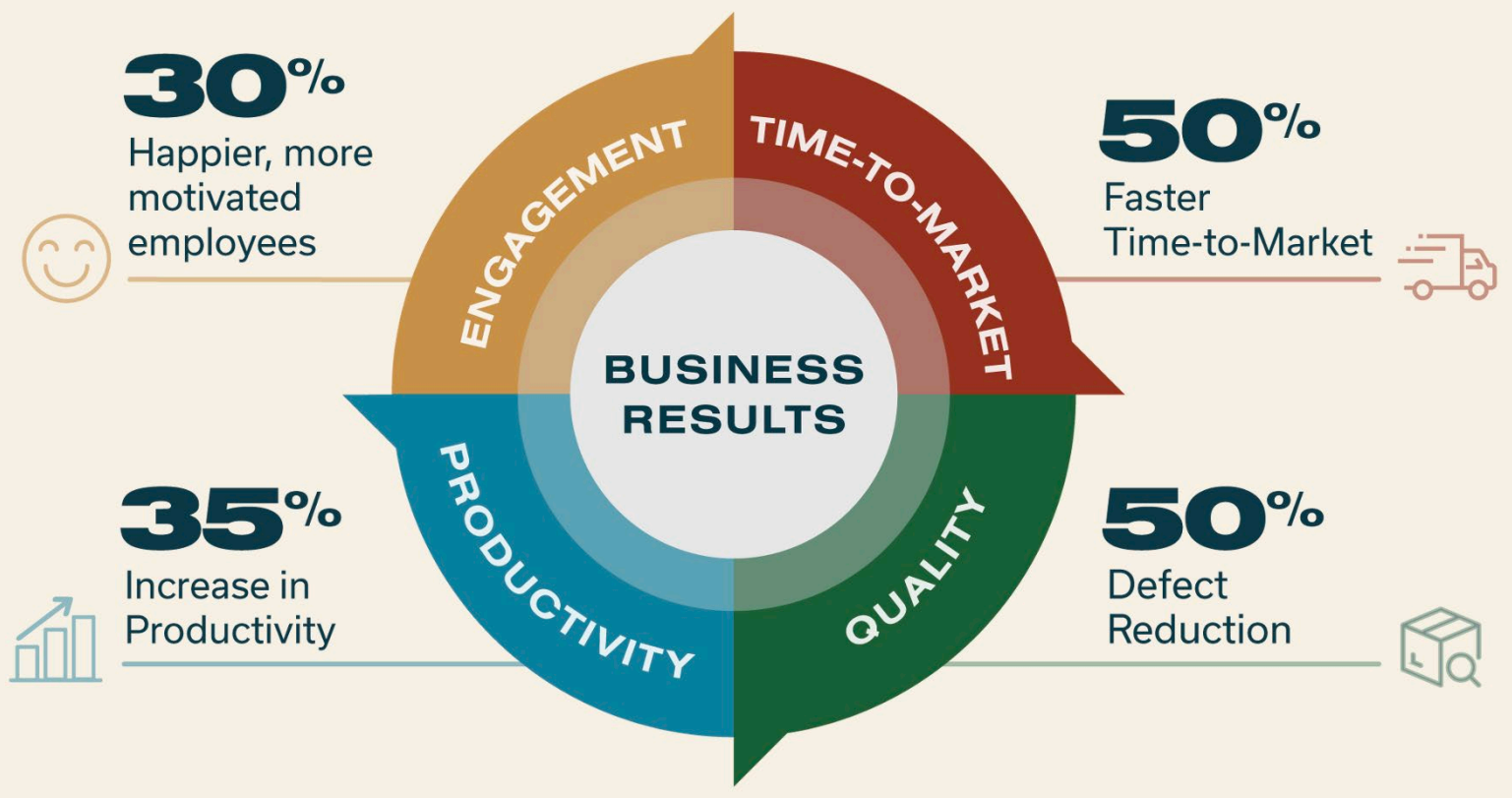
典型的3种客户



TRAP 1 : Focus on Costs but not OKR and ROI

误区1 : 着眼成本, 而不是业务回报





30%
Happier, more motivated employees



50%
Faster Time-to-Market



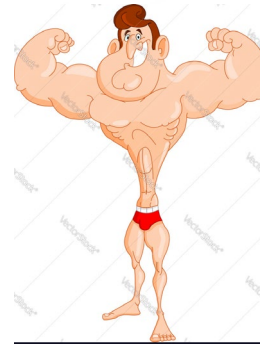
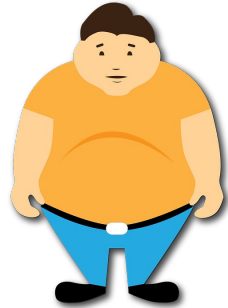
50%
Defect Reduction



35%
Increase in Productivity

TRAP 2 : The Whole Enterprises need to be Involved

误区2 : 必须全企业总动员, 而不是单一团队或 IT 项目



SAFe Empowers Everyone Across the Organization

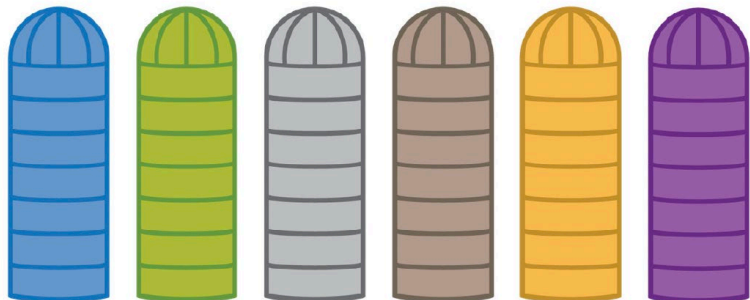
For C-levels to finance, marketing, IT, and everyone in between, SAFe helps transform your entire enterprise to meet customer expectations now and into the future.

→ Executive Teams

→ Leaders of Teams

→ Members of Teams

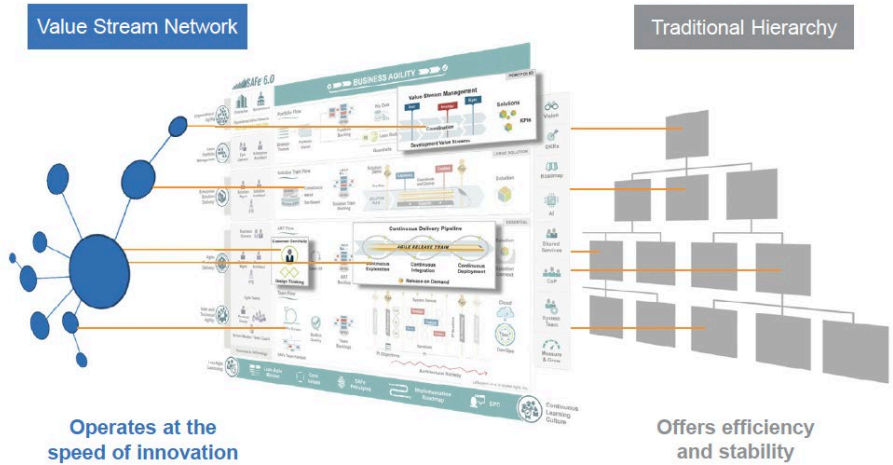




Business System Engineering Hardware Software Test and QA Operations



Management challenge: Connect the silos



Value Stream Network

Traditional Hierarchy

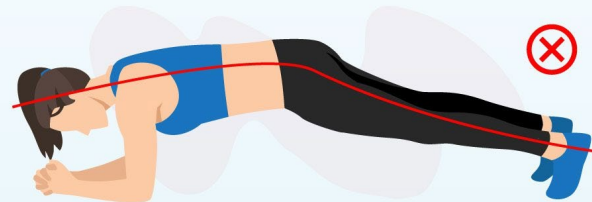
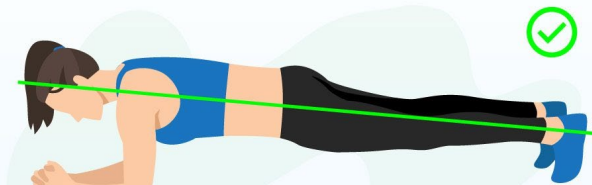
Operates at the speed of innovation

Offers efficiency and stability

TRAP 3 : Develop Homemade Business Agility

误区3: 自定敏捷标准

PROPER PLANK ALIGNMENT



myfitnesspal



BUSINESS AGILITY

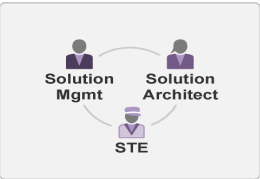
Organizational Agility



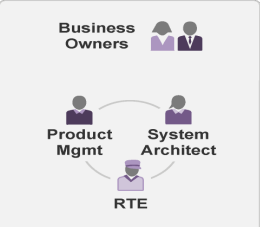
Lean Portfolio Management



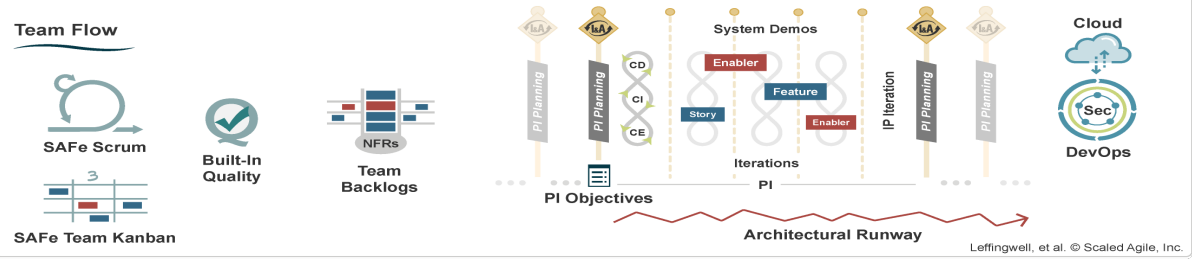
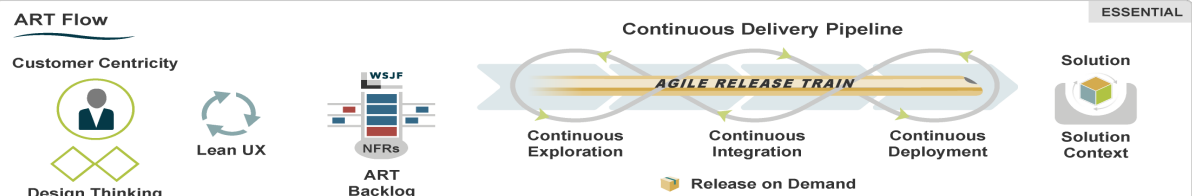
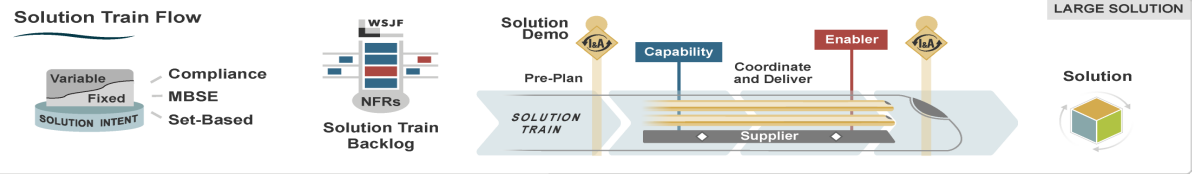
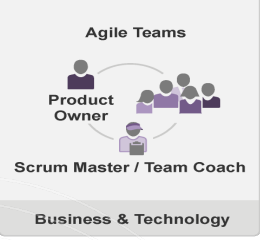
Enterprise Solution Delivery



Agile Product Delivery



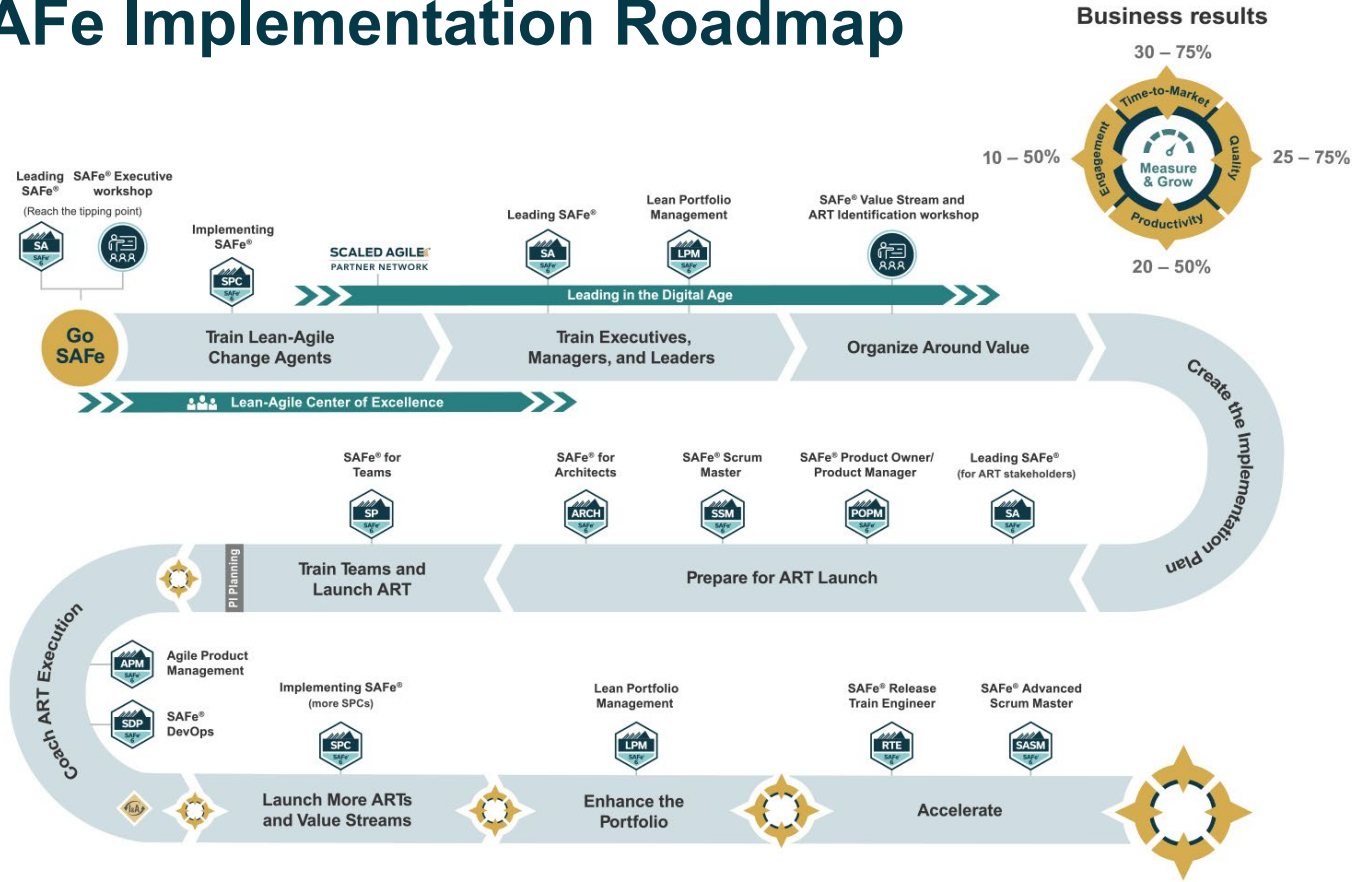
Team and Technical Agility



- Vision
- OKRs
- Roadmap
- AI
- Shared Services
- CoP
- System Team
- Measure & Grow



SAFe Implementation Roadmap



TRAP 4 : Without a Professional Agile Coach

误区5 : 没有专业的敏捷教练



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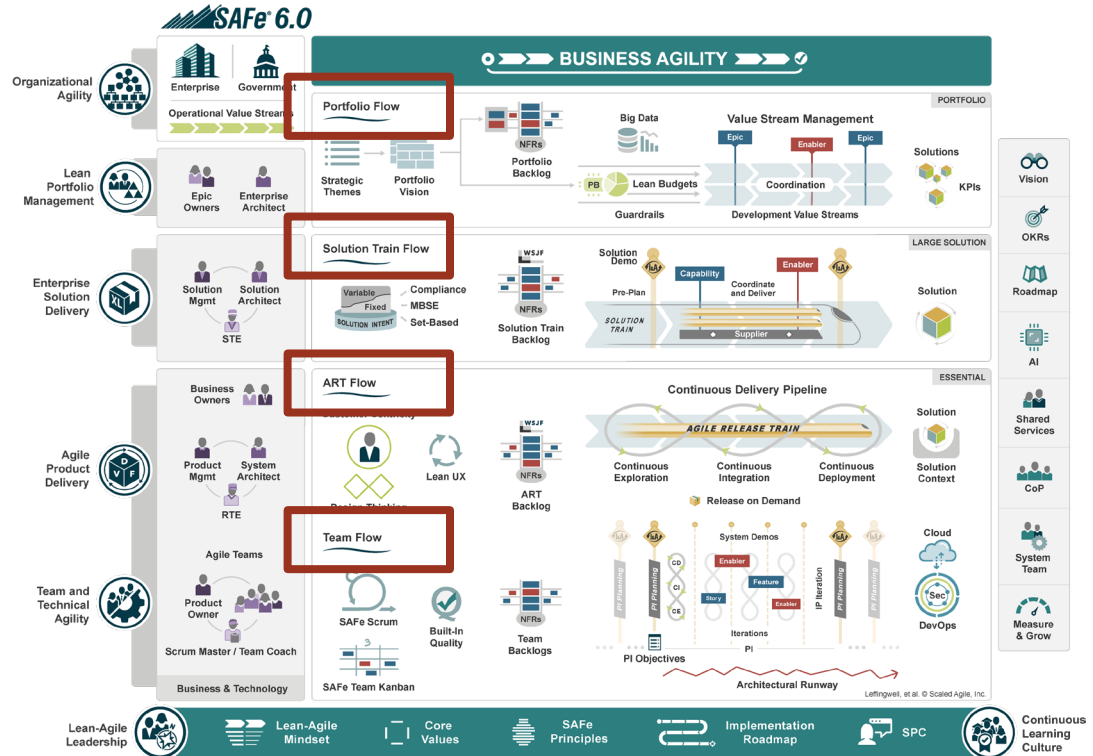
Southwest®

Accelerators apply differently to each SAFe level

→ Four new articles describe applying the eight flow accelerators:

- Team Flow
- ART Flow
- Solution Train Flow
- Portfolio Flow

→ Each article offers techniques for addressing, optimizing, and debugging issues with achieving continuous value flow at that specific level

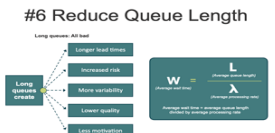
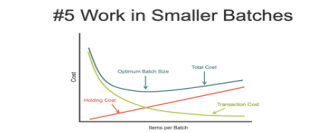
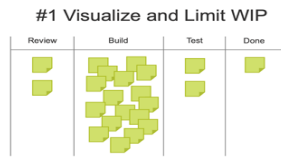


What are the problems if it is a Value Stream ?

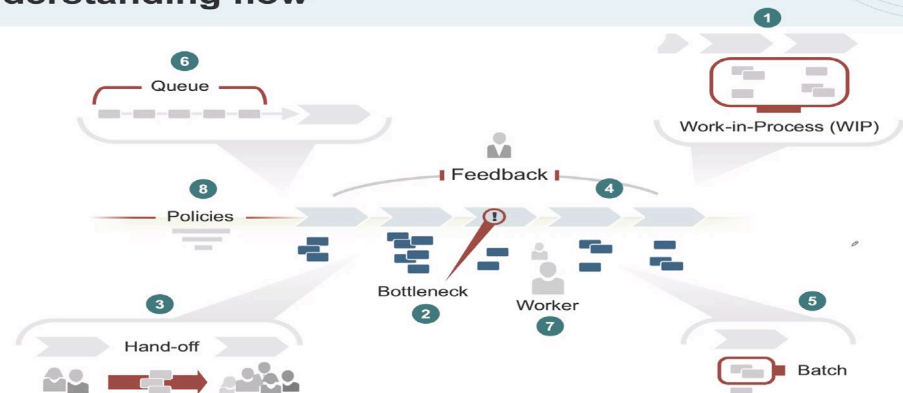


Mitigate flow problems with the Eight Flow Accelerators

1. Visualize and limit WIP
2. Address bottlenecks
3. Minimize handoffs and dependencies
4. Get faster feedback
5. Work in smaller batches
6. Reduce queue lengths
7. Optimize time 'in the zone'
8. Remediate legacy policies and practices



Understanding flow



AT&T + Jira Align + SAFe

Our customers are scaling faster and with more success than their competitors

Improved Speed

- Increased employee empowerment to make decisions driving quicker working solutions that meet business expectations
- Capabilities that would have taken 14 months were delivered to production in 6 months, shaving 40 to 50% off our speed to market
- Product Managers are able to pivot quicker, shown by change requests being completed in 2 days compared to 25 days previously

Improved Cost

- "ABC" Agile Release Train delivered \$400,000 under budget in PI 3
- Eliminated \$750k worth of protentional duplicate work, which was identified during "ABCs" PI Planning session

Improved Quality

- Higher quality production releases with some releases having no critical severity defects at all
- Business Center Team obtained a Program Predictability score of 115% allowing the company to retain a major customer



SAFe@ Summit 2018

33% Improvement in time-to-market

“We have launched several strategic programs leveraging SAFe and are seeing a 33% improvement in speed to market vs. non-SAFe projects.”



“Jira Align allows us to connect our teams to strategy, and that has been critical to our transformation.”

— Candace Kelly, AT&T Center of Excellence



SAI Commitments

SAI 的承诺

- **企业从敏捷转型中**：增强效益，提高竞争力，快速市场反应，提高盈利，降低成本，更有效率

保持联系

David Fung 冯满亮(曙亮)
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